

# HADE ENERGIA GLOBALE AN ESTATE & ENERGY TRADING COMPANY

# The Company





Active as a trading company since February 2017,

Hade collaborates with Indonesian local estates, mills and refineries to optimize the value of domestic commodities in order to export orientation, particularly Oil Palm products, including its derivatives and also by products. Sustainability, management and rational resources are used to represent the target value that Hade follows when developing projects.

We aim to enlarge its portfolio activity to foreign markets and to improve the services offered.

## The Vision

Make the Oil palm commodity to have a better reputation, by maximizing and re-branding the utilization of Oil palm products, its by-products, and wastes for the sake of Oil palm future.

## **The Mission**

- Empowering the utilization of Oil palm products to be more valuable, both for food and energy use
- Educating Indonesian Oil Palm Industry to be better sustained, and people about Oil Palm benefits globally
- Perform and planning a keen research and branding management regarding the Palm Oil
- ☑ Manage, develop, and execute each project and networks for the better Oil palm business.

## Value





## **Entrepreneurship**

Hade group is composed of people with strong entrepreneurial skills contributing actively to the results of the company not only as managers but also as partners with direct responsibilities in the companies of the group



#### **Value Generation**

is the criterion that guides us in our choices



## **Innovation and Sustainability**

innovation in managing business, maintaining and expanding network are the real generators of competitiveness, the sustainability of the solutions and products offered guarantees durability



# Fairness and Transparency

to all internal and external stakeholders



## **Know-how**

possibly better and earlier than others: are the cornerstones of our company

## **Distinctive Features**





# Innovative environmental issues

promoting the Indonesian Palm Oil industry to be more sustainable, reliable and valuable globally; educating the national/international issues regarding Palm Oil



#### Innovative business models

certifying the worthy estates and mills to be more valued; enlarging projects, estates, and mills, whether they are proprietary or exclusive use, making it possible to be extremely competitive in the medium / long term



## **Young Team**

entrepreneurial attitudes together with the enthusiasm and the passion of young generation give us ambitious performances serving stakeholders



## Alignment of Interests

between shareholders and management - The top managers are at the same time members of the company



#### Research

the driver of the activity is the relentless pursuit of solutions; reviewing comprehensively about pros and cons regarding Palm Oil activity based on the real data approached; goods handling management; third parties breakthrough

## Main Results





## Sale services:

30,000 MT monthly of CPO selling capabilities; from local trading and from producing partnership estates; up to 25,000 MT monthly trading PKS; roughly 4,000 MT monthly of selling PAO and 2000 MT trading Coconut Oil.



## Oleochemicals:

Produced 10,000 MT monthly of various Oleochemicals from supporting refinery. Palmitic Acid (85,95,99); Oleic Acid (7519,7513); Stearic Acid 101; Soap bar & powder; Refined Glycerin 99,5% USP Grade; Hydrogenated Palm Stearin; etc



# Cooking Oil and Used Cooking Oil:

Producing and trading 20,000 MT of Cooking Oil Quality CP8 and CP10; Collecting and selling Used Cooking Oil for Biodiesel 2,000 MT monthly capacity.

## Thank You





https://hade-palmoil.co.id/